



MODULE 5 (43 minutes)

Topic Title: Decision Making Styles
Jen Morgan, PhD

LO1: Identify personal decision making styles

LO2: Understand the strengths and limitations of decision making styles, to include situational factors

Engagement Strategy:

Examine individual decision-making styles through the use of a short self-assessment. Understand the strengths and limitations of each style. Utilize short scenarios in multiple domains to identify decision making styles in action. Reflect on recent life decisions and evaluate those decisions based on the decision making styles framework.

Synch Matrix:

Start	End	Activity	Facilitator Notes
0:00	4:20	Main Intro / "Explore" Exercise	Good group or individual exercise for bringing attention to a big decision you have coming up
4:20	7:55	Instructor / Topic Intro	Introduction of Jen Morgan and decision making.
7:55	10:00	Short Assessment	This is a helpful exercise for figuring out your dominant decision making style.
10:00	17:30	4 Decision Making Syles	Directive, analytical, conceptual, and behavioral.
17:30	21:00	Decision making style scenario	What decision making style does the scenario best describe?
21:00	27:00	Which decision making style is best?	Jen walks through which decision making styles can be best based on the scenario you're in.
27:00	33:40	"Describe" Exercise	Describe the strengths and weaknesses of the approaches taken in the provided scenarios.
33:40	35:20	Reflect on the Your Short Assessment	Reflect on the outcome of the short assessment you took at the beginning of the module.
35:20	36:45	3 Decision Style Influencers	Know yourself, influence others, deal with conflict.
36:45	39:55	"Reflect" Exercise	Reflect on three important decisions you've made in the past few years.
39:55	42:27	Conclusion	

Sources:

Boogaard
Kinicki & Williams
Miller